

NATIONAL BROKERS LIMITED

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TEA MARKET REPORT – Sale 13 held on Monday, 4th August, 2025

CTC LEAF: 49,289 packages of tea on offer met with a less demand.

BROKENS: All good liquoring Brokens met with a good demand but prices were much easier in line with quality. Medium teas also followed a similar trend. Plain teas also met with much less demand and there were more withdrawals. BLF teas continued to meet with a fairly good demand and were firm to occasionally dearer.

FANNINGS: Good liquoring Fannings met with a good demand but prices eased over last as the sale progressed. Medium and plain varieties met with less demand with more withdrawals. BLF teas continued to meet with a fairly good demand and were firm to occasionally dearer.

DUST: 13,116 packages of tea on offer met with a fair demand. Good liquoring Dusts were irregular and sold at

easier levels. Mediums sold well at around last levels. Plain/BLF Dusts were an easier market and also saw fair withdrawals. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was much less competition in this week’s sale whereby prices declined over last by a fair margin especially from the second half of the sale. Blenders were the main operators of the sale but held lower limits whilst there was less interest from the Loose tea buyers. As a result, prices declined and there were more withdrawals. Dusts were an easier market.

Our Catalogue: (Sale 13) Avg : Tk 250.12, Sold 71.80% , (Sale 12) Avg : Tk 250.37, Sold 77.78%

Quotations – This Week – (In Taka)

Brokens	This Week	Last Week	Fannings	This week	Last Week	Dust	This week	Last Week
Best	255-265	260-270	Best	250-260	260-270	PD	245-276	245-273
Good	250-254	255-259	Good	248-250	255-259	RD	215-337	245-341
Medium	247-250	248-253	Medium	246-247	248-253	D	218-273	245-269
Plain	245	245-247	Plain	245	245-247	CD	247-345	245-361
BLF	170-225	170-219	BLF	170-225	170-219	BLF	215-232	210-235

Exchange Rates 4th August, 2025 Sterling Pound 160.2704 Dollar: Tk. 121.6500
Top Prices – This Week

Category – CTC	Garden	Grade	Package	Price	Buyer(s)
Brokens	Ruthna	BOP(S)	10	365/-	GT
Fannings	Ruthna	PF	10	335/-	AKT
Clonal Brokens	* Madhupur	GBOP(BT1)	20	364/-	GT/AKT
Clonal Fannings	Ruthna	GOF(C)	10	340/-	Ali
PD/RD	Ruthna	RD	10	300/-	AKT
Clonal PD/RD	* Madhupur	RD(BT1)	10	337/-	Ispahani
D	Ruthna	D	10	330/-	AKT
Clonal D	Kedarpur	D(BT1)	10	325/-	Meghna
CD	Ruthna	CD	10	295/-	Al-Amin
Clonal CD	* Madhupur	CD(BT1)	15	345/-	Mintu

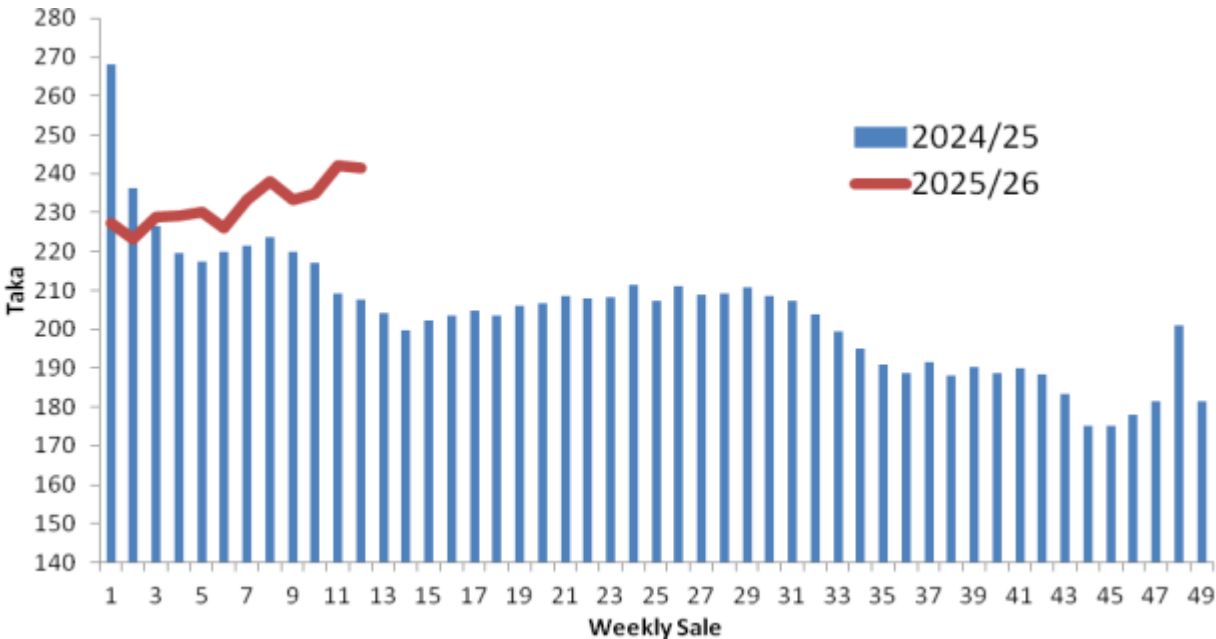
* Above price(s) realised in our catalogue

Offerings

This Sale (Sale 13)					Next Sale (Sale 14)			
Season 2025-26			Season 2024-25		Season 2025-26		Season 2024-25	
Type	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg	Packages	Qty/Kg
Leaf	49,289	2,459,521.1	55,252	2,757,074.8	54,162	2,702,683.8	65,716	3,279,228.4
Dust	13,116	654,488.4	11,234	560,576.6	13,541	675,695.9	14,045	700,845.5
Total	62,405	3,114,009.5	66,486	3,317,651.4	67,703	3,378,379.7	79,761	3,980,073.9

Chittagong Auction Average - Sale 12

(Season 2025/26): Tk 241.63 & (Season 2024/25): Tk 207.52 & (Season 2023/24) :Tk 207.38



Quantities of Teas Sold & Average Prices Realised

Category	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
CTC LEAF	1,756,461.0	204.66	2,024,125.9	241.31	11,979,316.9	77.5%	217.61	14,578,413.3	79.45%	232.18	2,599,096.4	14.57
CTC DUST	414,928.5	223.60	525,725.1	251.61	3,400,606.8	22.5%	234.43	4,462,686.0	20.28%	253.54	1,062,079.2	19.11
Sub-Total	2,171,389.5	208.28	2,549,850.95	243.43	15,379,923.7	99.9%	221.33	19,041,099.3	99.73%	237.19	3,661,175.6	15.86
Orthodox	-	-	-	-	302.6	0.0%	1,061.43	8.0	0.00%	800.00	-294.6	-261.43
Total	2,171,389.5	208.28	2,549,850.95	243.43	15,380,226.3	99.9%	221.34	19,041,107.4	99.73%	237.19	3,660,881.1	15.85
Green Tea	1,037.8	687.39	38.4	1,611.41	1,251.7	0.0%	909.35	2,276.2	0.00%	753.86	1,024.5	-155.49
Olong Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Yellow Tea	-	-	-	-	49.1	0.0%	1,228.71	-	0.00%	-	-49.1	-1,228.71
White Tea	-	-	-	-	-	0.0%	-	-	0.00%	-	0.0	0.00
Total	2,172,427.3	208.51	2,549,889.4	243.45	15,381,527.1	99.9%	221.40	19,043,383.6	99.74%	237.25	3,661,856.5	15.85
Other (s)	30,180.2	136.21	60,155.5	164.17	172,213.7	0.1%	118.54	849,464.3	0.26%	149.93	677,250.6	31.39
G.Total	2,202,607.5	207.52	2,610,044.9	241.63	15,553,740.8	100.0%	220.26	19,892,847.9	100%	233.52	4,339,107.1	13.26

Buyer Purchase Analysis

Buyer	For the Sale				Up-to-Date Sale							
	Season 2024/25		Season 2025/26		Season 2024/25		Season 2025/26		(+/-) Season 2024/25			
	Qty. (Kg)	Taka	Qty. (Kg)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	(%)	Taka	Qty. (Kg)	Taka
Export	-	-	-	-	6992.0	0.02%	228.43	152,013.4	0.27%	107.10	145,021.4	-121.33
Internal	2,202,607.5	207.52	2,610,044.9	241.63	15,546,748.8	99.98%	220.26	19,740,834.5	99.73%	234.49	4,194,085.7	14.23
Grand Total	2,202,607.5	207.52	2,610,044.9	241.63	15,553,740.8	100%	220.26	19,892,847.9	100%	233.52	4,339,107.1	13.26

Crop of Major Tea Producing & Exporting Countries

Country	Month	For the Month				Up to Month			
		2023	2024	2025	(+/-) 2024	2023	2024	2025	(+/-) 2024
Bangladesh *	May	8.17	4.77	8.64	3.9	15.71	11.46	12.60	1.14
North India	May	102.1	79.24	104.37	25.1	234.3	192.2	240.29	48.11
South India	May	25.7	13.92	26.23	12.3	85.6	75.18	95.93	20.75
All India	May	127.8	93.16	130.60	37.4	319.9	267.36	336.22	68.86
Sri Lanka	May	26.5	24.58	25.36	0.8	111.1	104.40	113.96	9.56
Kenya	April	49.5	53.85	51.78	-2.1	167.6	222.61	188.69	-33.92

Source: Bangladesh Tea Board and International Tea Committee's Monthly Statistical Bulletin

OTHER MARKETS

KOLKATA SALE 31- 29TH /30TH & 31ST JULY, 2025

There was fair demand. Good liquoring Assams were irregular and sold at easier levels. Medium Assams were barely steady. Better Dooars sold around last levels. Other Dooars were barely steady and plainer Dooars continued to be easier and witnessed withdrawals. . M/s Tata Consumer Product Limited showed some interest on plainer Dooars. Local buyers operated on grainy, clean teas. Export accounts operated on better liquoring bolder Brokens.

Tea Category	Price Range (USC/kg)
BEST ASSAMS	389-458
GOOD ASSAMS	298-401
MED ASSAMS	172-252
GOOD DOOARS	298-320
MEDIUM DOOARS	183-263
PLAINER DOOARS	114-149

COONOOR SALE 31- 1ST AUGUST,2025

The total CTC leaf teas sold this week was 85.97%(1326504.95kgs) of the total offering of 1542903.71Kgs DEMAND: - Good and improved on all sorts. nternal buyers were choosy. Russian and CIS exporters along with the Middle East shippers continued to be active. Iraqi shippers were fairly active.

CTC Leaf(USC/KG)	Best	Good	Better Medium	Medium	Plain
Larger Brokens	208-220	151-166	102-119	94-101	80-93
Medium Brokens	237-261	159-217	104-143	94-104	86-93
Smaller Brokens	247-288	181-224	105-129	92-104	80-90
Fannings	208-217	160-201	109-149	92-108	81-90

SILIGURI SALE 31- 30th JULY, 2025

LEAF & DUST : Fair general demand with levels tending irregularly easier. Slightly better enquiry for better medium & below seen with the progress of the sale. Buying Pattern: All sections operated.

Quotations (USC/KG)	Brokens(USC/kg)	Fannings(USC/kg)	Dust (USC/kg)
Good / Best	286-378	280-366	252-320
Medium/ Better Medium	154-280	154-275	166-246
Common / BLF	103-149	103-149	103-160

MOMBASA SALE 30- 28TH & 29TH JULY, 2025

There was good general demand for the 186,120 packages (12,632,701.00 kilos) available in the market; 45.26% remained unsold.

CTC QUOTATIONS	BP1 – USC	PF1 – USC	PD – USC	D1 – USC
Best	270 – 432	289 – 374	255 – 350	271 – 362
Good	250 – 320	281 – 321	230 – 282	250 – 300
Good Medium	250 – 276	270 – 310	230 – 261	250 – 323
Medium (KTDA)	170 – 202	170 – 254	180 – 240	180 – 266
Medium (Plantations)	152 – 204	162 – 185	164 – 198	166 – 192
Lower Medium	127 – 155	128 – 184	129 – 163	127 – 155
Plainer	090 – 116	082 – 120	082 – 130	085 – 115